Richard Cameron (202) 637-2225 richard.cameron@lw.com

#### LATHAM & WATKINS LLP

June 20, 2005

555 Eleventh Street, N.W., Suite 1000 Washington, D.C. 20004-1304 Tel: (202) 637-2200 Fax: (202) 637-2201

www.lw.com

FIRM / AFFILIATE OFFICES Boston New York Northern Virginia Brussels Chicago Orange County Frankfurt Paris San Diego Hambura San Francisco Hong Kong London Shanghai Los Angeles Silicon Valley Milan Singapore Moscow Tokyo

New Jersey Washington, D.C.

Marlene H. Dortch, Secretary Federal Communications Commission 445 12<sup>th</sup> Street, S.W. Washington, D.C. 20554

Re: Ex Parte Communication, Developing Unified Intercarrier

Compensation Regime, CC Docket 01-92

Dear Ms. Dortch:

On Tuesday, February 1, 2005, Gary M. Epstein and Richard R. Cameron of Latham & Watkins LLP, counsel for the Intercarrier Compensation Forum ("ICF"), together with Jim Lamoureux of SBC Communications Inc., Dick Juhnke and Jeff Lindsey of Sprint Corporation, Joel Lubin and Amy Alvarez of AT&T Corp., Tina Pidgeon of General Communication, Inc. ("GCI"), John Nakahata of Harris, Wiltshire & Grannis LLP (on behalf of GCI and Level 3 Communications, LLC), Paul Kouroupas of Global Crossing North America Inc. (by telephone), and Ed Krachmer of Iowa Telecom (by telephone) met with Michelle Carey, Legal Advisor to Chairman Kevin J. Martin.

At the meeting, we handed out the materials attached to this letter and discussed both these materials and, more generally, the comments and responses to the reply comments in the above docket.

Please direct any questions concerning this matter to me at (202) 637-2225.

Very truly yours,

/s/ Richard Cameron

Richard R. Cameron

# Intercarrier Compensation and Universal Service Reform Plan

Intercarrier Compensation Forum

## The System is Broken

- Even When the Services are Fundamentally Alike, the Present System:
  - Establishes financial responsibility for the origination, interconnection and termination of traffic in a disparate and uneconomic manner;
  - Applies different rate structures; and
  - Applies different rate levels.
- Competition and new technology make this system obsolete and unsustainable.

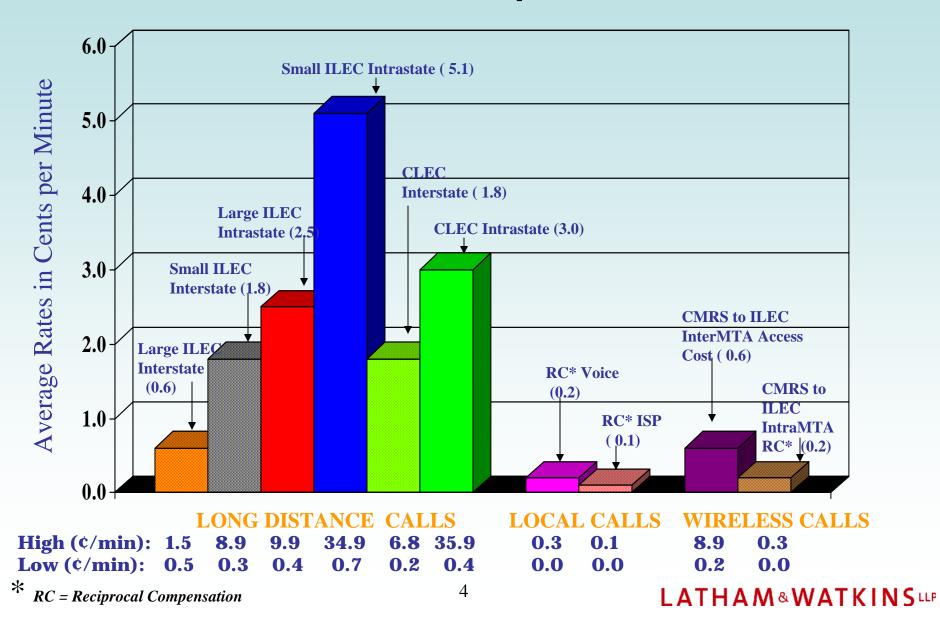
#### The Result

- Today's rules limit consumer choices.
- Today's rules encourage arbitrage and create inefficiency.
- Today's rules create uncertainty and instability.
- Today's rules fail fully to support universal service.
- Today's rules favor technologies that arbitrarily avoid the current system.
- Today's rules distort innovation.

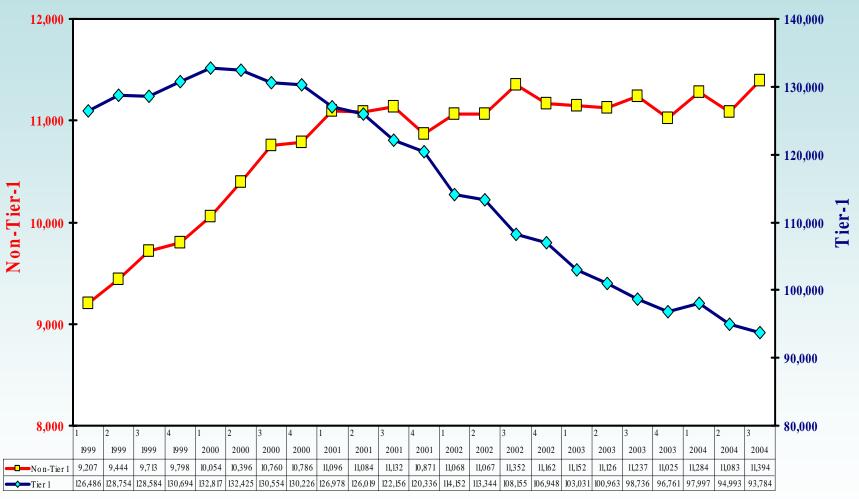
#### **Consumers Are Being Harmed**

- Consumers do not receive the bundles and service packages they want.
- The current system encourages small rural local calling areas and forces carriers to maintain an archaic local-toll distinction.
- Consumers pay unsustainable inflated averaged toll rates that include implicit support.
- Low income consumers face particular risk from high toll charges.

### **Intercarrier Compensation Rates**

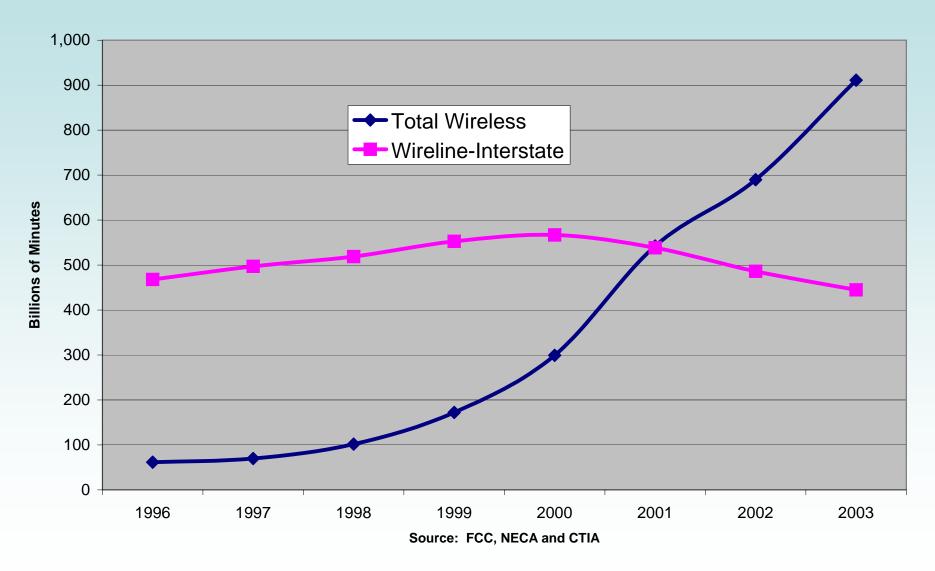


#### **Interstate Access Minutes (Millions) of Non-Tier-1 & Tier-1 ILECs**



Year/Quarter

#### **Traffic Trends: Total Wireless vs. Wireline Interstate**



## **Our Goals**

The Intercarrier Compensation and Universal Service Reform plan is designed to further the following public policy goals:

- ✓ Preserve and enhance universal service in all parts of the U.S.;
- ✓ Facilitate carrier efforts to innovate and offer new services and packages to consumers;
- ✓ Minimize or eliminate uneconomic arbitrage opportunities created by existing regulations in order to encourage timely deployment of new network technologies and capabilities;
- ✓ Minimize the cost of regulation by eliminating intercarrier disputes over interconnection and compensation arrangements; and
- ✓ Allow consumers and carriers to adjust expectations and business plans by implementing new intercarrier compensation and universal service structures over a reasonable transition period.

### **Our Process**

- The industry group met for over 18 months to craft a comprehensive solution.
- Local, long distance, rural, wireless, competitive, and internet providers participated and provided significant input, which is fully reflected in the Plan.
- A single industry segment plan would have been quicker and easier to develop than the consensus ICF Plan, but would not be balanced.

## The Solution – Network Interconnection The Plan:

- Recognizes that financial responsibility for carrying traffic should change at a uniform point, no matter the origin of the traffic or the identity of the sending carrier.
- Adopts default rules requiring a carrier to establish a physical network location or "Edge" for receiving traffic within a LATA.
- Requires the originating carrier to deliver traffic from the calling party to the interconnecting carrier's Edge.
- Requires the terminating carrier to carry traffic from its Edge to the called party.
- Assigns default responsibility for establishing interconnecting trunks between the networks depending on whether the network is "tandem-based," "flat," or "rural."

#### The Solution – Rate Structure

#### The Plan:

- Requires that an originating carrier bear the costs of delivering traffic to the recipient carrier's Edge and must recover those costs from its own end users.
- Requires that if such an originating carrier uses the transiting facilities of another carrier to fulfill such obligation, it must compensate that carrier accordingly.
- Requires that a terminating carrier bear the cost of delivering traffic received at its Edge to the called party, and must recover those costs from its end user customers.

#### **The Solution – Rate Levels**

#### The Plan:

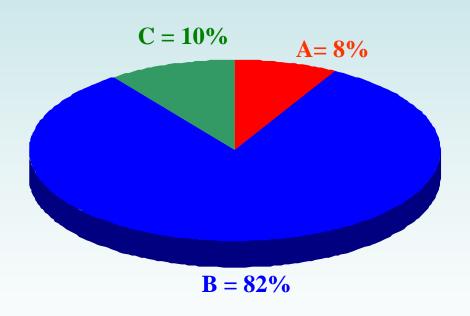
- At the end of three years (starting on July 1, 2005), achieves a uniform intercarrier compensation rate structure and level consisting of a single rate element of \$0.000175 per minute for terminating all traffic.
- During this three year transition period, recognizes and carefully adjusts the various existing disparate intercarrier interconnection regimes to reach this uniform rate.
- Maintains this termination rate unchanged for two years, and then transitions the rate to bill-and-keep by July 1, 2011.
- To the extent a carrier uses a transiting provider to fulfill its network responsibilities, requires that carrier to compensate the transiting provider at capped rates as specified in the Plan.
- Includes rate protections for rural America sought by rural carriers.

## The Solution – Carrier Recovery

#### The Plan:

- Replaces intercarrier compensation with end user revenues and explicit universal service support.
- Provides for gradual and capped increases to end user charges over a period of four years, up to a maximum of \$10.00 per month.
- Provides increased explicit universal support to ensure that rates remain affordable and reasonably comparable across urban and rural areas.
- Creates the Intercarrier Compensation Recovery Mechanism (ICRM) to support all carriers designated as Eligible Telecommunications Carriers (ETCs).
- Creates the Transitional Network Recovery Mechanism (TNRM) to support rural carriers and other designated ETCs that lose access revenues as a result of the plan.

# Source of Current Access Dollars Under The ICF Plan - Non-Rural ILECs

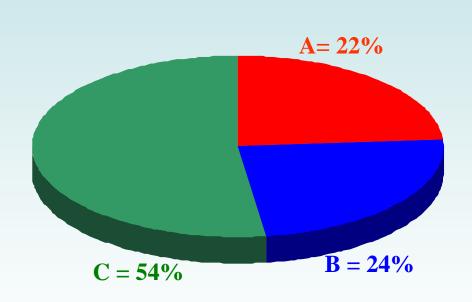


## ICF Plan @ Step 5 (\$ Millions)

- A. Intercarrier Payments
  Opportunity: \$ 594
- B. Enduser Revenue Opportunity: \$6,164
- C. Additional ICRM Funding Opportunity: \$ 745

Total Current Access \$ \$7,503

## Source of Current Access Dollars Under The ICF Plan – Rural ILECs



## ICF Plan @ Step 5 (\$ Millions)

A. Intercarrier Payments
Opportunity: \$ 530

B. Enduser Revenue

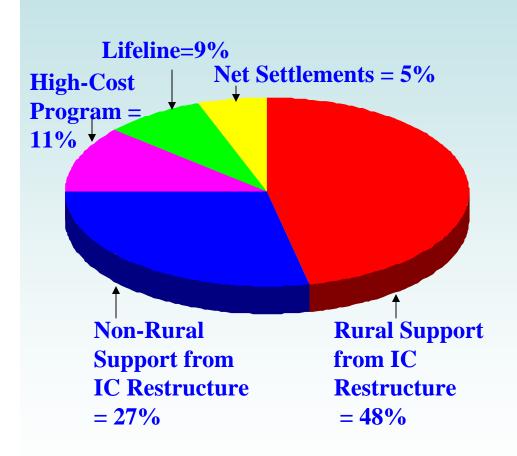
Opportunity: \$ 563

C. TNRM Support: <u>\$1,300</u>

Total Current Access \$ \$2,393

## Components Of Total ICRM/TNRM Funds Under ICF Plan

#### - All ILECs



#### ICF Plan @ Step 5 (\$ Millions)

- 1. Rural Support From IC Restructure: \$1,300
- 2. Non-Rural Support from IC Restructure: \$ 745
- 3. Changes to High Cost Program Support: \$ 300
- 4. Increase in Lifeline Program Support: \$ 249
- 5. Net Settlements not in the Base: \$ 150

Total Additional FUSF \$ 2,744

#### The Solution – Universal Service

- •Creates universal service stability and predictability using a broader contribution base and a sustainable contribution mechanism.
- •Replaces today's unsustainable revenue-based system with a unitbased system that assesses unique working telephone numbers and non-switched, high-speed, dedicated network connections.
- •Bases unit assessments of 1 unit on each unique working telephone number.
  - Residential DSL, cable modem and other high-speed, non-circuitswitched connections assessed 1 unit.
  - Business, non-switched, dedicated network connections assessed between 1 and 100 units depending on capacity.
- •Enhances incentives for rural investment.

### The ICF Results

- The ICF Plan Achieves:
  - Uniform Network Interconnection Rules.
  - Uniform Rate Structure.
  - Uniform Rate Levels.
  - Universal Service Reform and Stability.
- The ICF Plan Resolves the Myriad of Problems Present in Today's Broken System.

## **ICF Plan Benefits to Rural Carriers**

- Rate-of-Return Principles for Access Revenues (Inter- and Intra-State) Remains Intact.
- Continued Substantial Revenue Stream Through Intercarrier Charges.
- Measured SLC Transition:
  - Between Step 1 and Step 5, Monthly Residential SLC Caps increase from \$6.50 to \$9.00 in \$0.50 Annual Increments.
- Prescribed Reciprocal Compensation Rates for CMRS Traffic.
- Opportunity for Special Access Mid-Course Correction

# ICF Plan Benefits to Rural Carriers (Contd.)

- Transiting:
  - To The Extent a CRTC Uses Another Carrier's Tandem Transit Service, That CRTC Is Only Obligated To Pay For Traffic Destined To Other CRTCs.
- The ICF Plan Creates Incentives Which Will Enable Rural Carriers To Compete More Effectively.
- The ICF Plan Will Encourage Rural Carriers To:
  - Expand Local Calling Scope
  - Offer Bundles and Flat-Rate Services
  - Expand In To Long Distance Business